

Tele-appointing Executive - Consortio Security

Consortio Security Limited provides the complete package when it comes to security services including manned guarding, concierge/front of house, key holding, mobile patrols, CCTV with monitoring and specialist technology services. We are contracted by many of the UK's leading companies and public institutions, allowing us to provide trusted, cost-effective solutions, tailor-made to meet our clients' needs nationwide.

We are looking to appoint a Tele-appointing Executive on either a part or full time basis, working flexibly from home and in our Head Office in Castle Donington.



The successful candidate will have at least one year's tele-appointing experience, ideally in a soft services sector, and will be responsible for identifying opportunities for guarding services throughout the UK through profiling, use of social media and traditional media publications.



Using a customer relationship management database, they will engage with decision makers, establishing a rapport that will allow them to demonstrate the credibility of Consortio Security, identify sales opportunities and book appointments for the Head of Business Development and other members of the management team to sell the company's services.



Qualities required: tenacious, energetic, hard-working, influential, good written and verbal communication skills, resilience, IT literate

Benefits:

- Auto-enrolment pension scheme with Centralus
- Centralus includes:
 - An online discount portal which includes HoF, Sainsbury's, Matalan, New Look, WH Smiths, Premier Inn, Pizza Hut and many more
 - Discounted gym membership and joining fees
 - 24-hour access to an online GP through Skype and Facetime who can write prescriptions
 - 24-hour Emotional and Counselling Help Line
 - A direct pension portal allowing you to see your pension growth and even choose how it is invested
- Hospital Saturday Fund available
- Free eye tests and discounted glasses at Specsavers

Job Types: **Full-time, Part-time, Contract**

Salary: **£10.50 per hour basic + uncapped commission scheme**

Interested parties – email j.pye@consortiosecurity.com with a CV and covering letter.

